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**HOPKINS
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October 20, 1994

Christopher J. Younger, Esq.
Wilson, Sonsini, Goodrich & Rosati
650 Page Mill Road
Palo Alto, California 94304-1050

**Re: U.S. Design Service Mark Application for
Wide Area Information Servers, Inc.
Serial No.: 74/391,167
Filed : May 17, 1993
Reg. No. : 1,851,661**

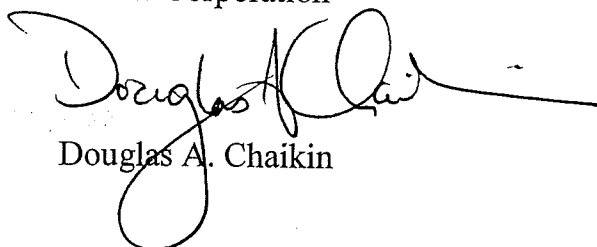
Dear Mr. Younger:

Enclosed is the original Certificate of Registration for Wide Area Information Servers, Inc.'s design service mark which we received today from the USPTO, and a copy of this letter. Upon receipt, please sign your acknowledgment of receipt on the bottom of page two of the copy of this letter and return the signed copy to me at your earliest convenience.

We anticipate receiving the Certificate of Registration for the design trademark in the near future as the USPTO advised us by telephone earlier this week that it had issued on October 11, 1994. When we have received it we will forward the original Certificate of Registration to you.

Very truly yours,

HOPKINS & CARLEY
A Law Corporation



Douglas A. Chaikin

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October 20, 1994
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Enclosure

I acknowledge receipt of the above original Trademark Certificate
on behalf of WIDE AREA INFORMATION SERVERS, INC.

Christopher J. Younger, Esq.
Wilson, Sonsini, Goodrich & Rosati

Date _____

cc: Brewster Kahle
Wayland M. Brill, Esq.